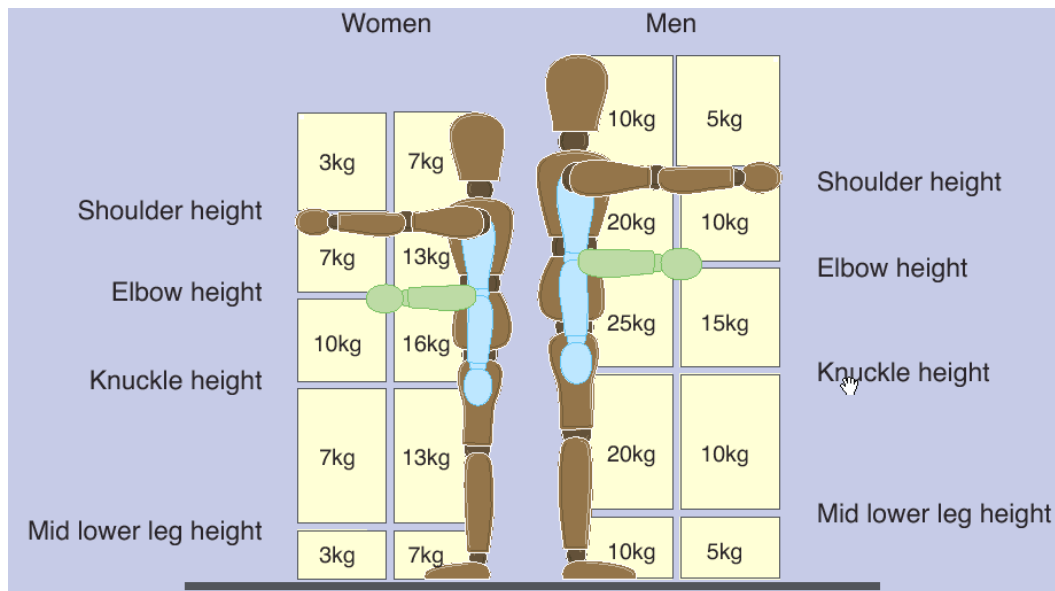


New Mobil Grease Packs

Damaged pails and bad backs could be a thing of the past with the new Mobil grease packages.

The new 18 kg pails have been designed to meet the guidelines set out by the European Lubricating Grease Institute and ensures the packs are below the total weight guidelines for manual lifting, made by the EU.



EU manual lifting guidelines (ref 90/269/EEC)

In addition the new pails are made from High Density Polyethylene plastic which is resistant to damage and has passed a number of rigorous tests :-

UN Approval Group II Solids specifications

- Drop test (-18 o C, 1.2 m, 20 kg)
- Compression test (23 oC, 10mm per min < 4.9mm deformation)
- Stacking test (23 oC, one day, three pails. Passes three metre high stack = 10 pails high)

The new pails have also demonstrated their low temperature strength and passed UN standard drop test at -30oC. This protects them from damage during transportation and prevents the difficulty that the slightest damage can cause when attempting to dispense the grease.

"Moving to the new 18kg pail delivers a number of benefits to our customers " says Peter Bird, European Marketing Advisor for Grease. " They are extremely strong and will not deform or damage during transport. Their strength also makes them highly stackable whether empty or full. In addition to being below the EU manual lifting guidelines the pack size helps to prevent our customers from possible injury that can be caused by lifting excessive weights."

Simplifying the range of grease pails also means a simplification on the range of equipment required to dispense the grease. Previously Mobil greases had been available in a number of different pack sizes, each requiring specific dispensing equipment. Standardizing to a 18kg pail

means only one type is required and the efficiency of matching the correct size follower plate, lid and pail results in very little waste left in an empty pack.

" These changes demonstrate the continued commitment of ExxonMobil to develop products and packaging that meet our customers needs. Combining the range of high quality Mobil greases with strong, easy to use pails helps ensure our customers obtain the most from their ExxonMobil supply" Peter continued, " After all the Mobil brand is about Technology, Innovation and Performance "